

ROCK SALT  
 BID TAB  
 July 7, 2014

|                                  | North American Salt Co.                         | Morton Salt, Inc.               | Cargill Inc. Deicing Technology                        | American Rock Salt Co. | Central Salt, LLC |
|----------------------------------|---|---------------------------------|--|------------------------|-------------------|
| Bid Bond                         | X   | X                               | X  | No Bid                 | No Bid            |
| Drug Free Compliance             | X   | X                               | X  |                        |                   |
| Statement as to Delinquent Taxes | X   | X                               | X  |                        |                   |
| EEOC Vendor Statement            | X   | X                               | X  |                        |                   |
| Non-Collusion Affidavit          | X   | X                               | X  |                        |                   |
| Price per Ton:                   | \$98.05   | \$101.21                        | \$85.63  |                        |                   |
|                                  | Treated With Y.P.S. per Specification Sheet     |                                 | May Contain Yellow Prussiate of Soda                   |                        |                   |
|                                  | Dumped  | 20 Ton Min. Dump Truck Delivery |  |                        |                   |
| Delivery Time:                   | 1-5 days A.R.O.                                 | 1-5 days A.R.O.                 | 3-5 business days                                      |                        |                   |
| Terms:                           | Net 30  | Net 30 Days                     | Net 30   |                        |                   |
| Firmness of Bid:                 | Through 3/31/2015                               | 7/2/2014 thru 6/30/2015         | One Year   |                        |                   |
| Manufacturer:                    | North American Salt Co., A Compass Minerals Co. | Morton Salt, Inc.               | Cargill, Incorporated-Deicing Technology Business Unit |                        |                   |